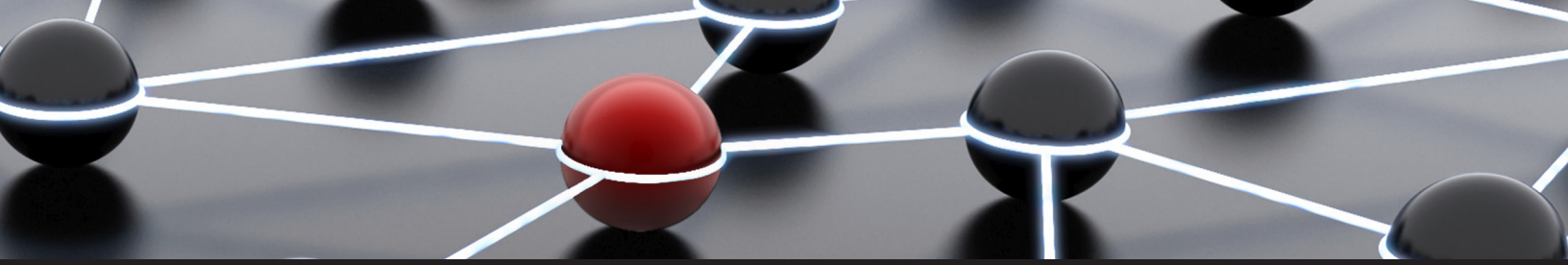

FLEXIBLE SOFTWARE SOLUTIONS FOR THE AFTERMARKET DISTRIBUTION INDUSTRY

AutoPowerBI – Sales Analysis

The AutoPowerBI Sales Analysis advanced reporting and business intelligence solution is designed to turn your current and historic sales data, that resides in your AutoPower System, into fuel for even greater sales success. It provides a menu of advanced reports with dynamic functions that empower you to track and analyze sales and profitability across customers, vendors, specific part numbers and sales reps. This wealth of information is accessible in seconds, thanks to an easy-to-use intuitive interface.

This solution taps into the vast store of data that already resides in your AutoPower System – The Sales Analysis solution can be quickly deployed. Because it's so simple to use, you can start leveraging it as a strategic management tool in matter of days.

Profit by Intention

Gain unprecedented insights into historical & current trends

Instantly track sales & profitability by customer, vendor, part number and sales rep

Reduce sales analysis and sales management to minutes vs hours or weeks

Arm managers and sales representatives with stunning dynamic reports that capture all customer purchasing trends

Dramatically improve Sales Team Management and focus

Benefits of AutoPowerBI – Sales Analysis

- Large-scale visualization and data analysis of sales operations, updated daily
- Live interactive dashboards and reports
- Instant reports on sales metrics – by customer, vendor, part and rep, over any time period
- Immediate and accurate information on sales across many key performance indicators
- Intuitive time periods slicers that provide dynamic view of total sales vs 120-day rolling average
- View of extended credit limit exposure vs customer sales totals and the last purchase date for all customers

Benefits for Management

- Using your vast data assets stored in the AutoPower System as a competitive advantage
- Dramatically improved management visibility into all aspects of
- sales operations
- Clear, compelling information on individual customer buying trends
- Accurate immediate information on costs, profitability and customer credit status for better financial management
- More responsive customer service
- Enhanced decision support and planning capabilities

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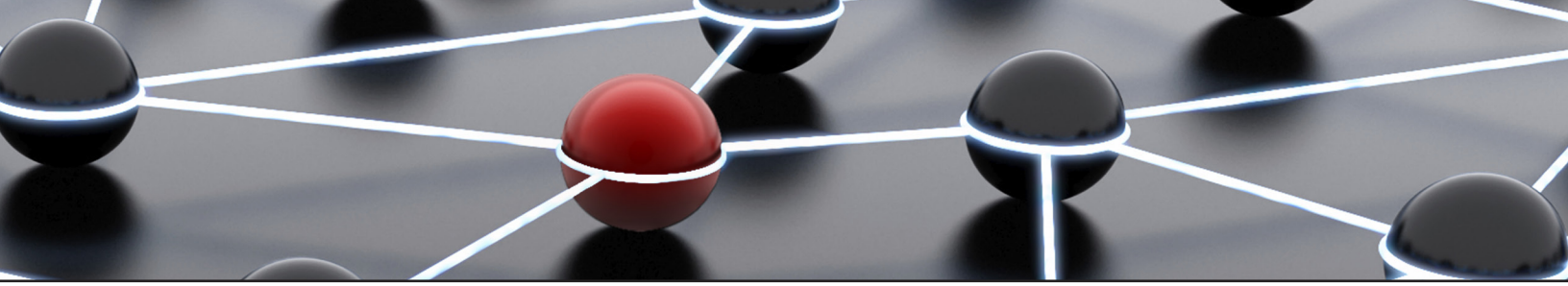
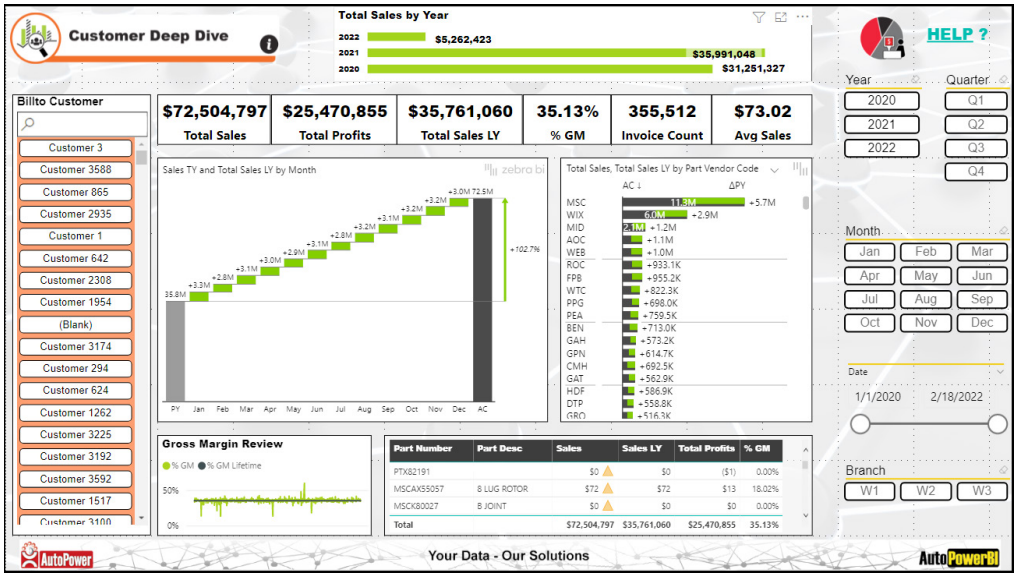


If you're looking to create a more data-informed organization — and who isn't today? AutoPowerBI Sales Analysis solutions are exclusively designed for our industry and to help you track sales and profitability performance across all sales reps, customers, vendors and even individual products. Below are two examples of our most popular advanced data-insight reports.

Customer Deep Dive

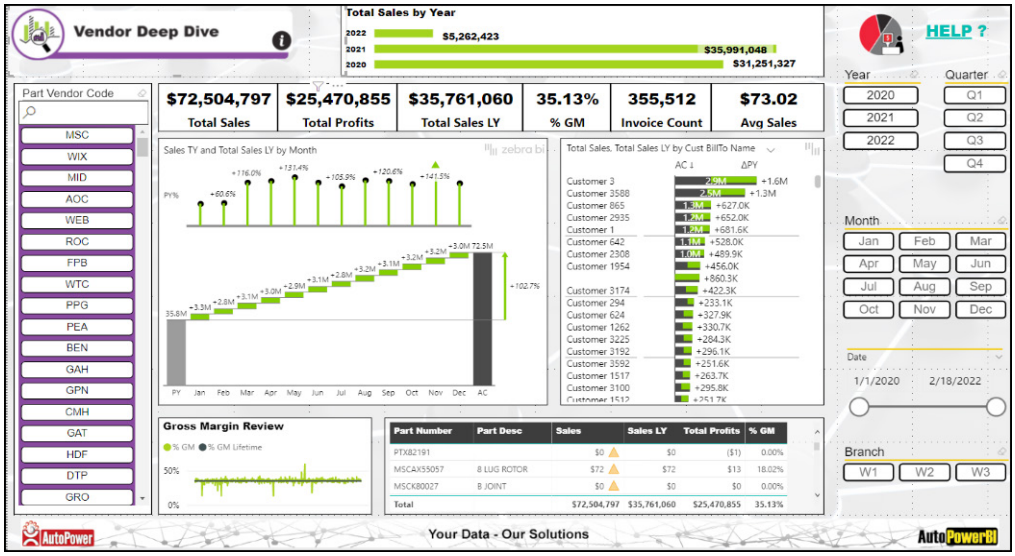
The Customer Deep Dive data analysis provided in AutoPowerBI are designed to help you gain clear, detailed and insightful business views of customer sales data.



You are limited using conventional reports to see customer sales related to vendors and the parts your customers are purchasing. It is almost impossible to track daily gross margins and drill through to specific violations by invoice number, sales rep and customer. It would take hours, if not days, for staff to compare this important data to prior years and months. The Customer Deep Dive report provides all that and more in seconds.

Vendor Deep Dive

The Vendor Deep Dive data analysis is designed to help you gain extremely clear, detailed and insightful business views of product line sales data.



Special attention and a great deal of effort has been invested into making the process of drilling into even the most complex answers a straight forward, extremely fast and easy experience. All in a single AutoPower business intelligence report.